**MCCBOA Fall 2010 Workshop**

**Dearborn Hyatt Regency Hotel**

**November 4 & 5, 2010**

November 4, 2010

Breakfast was hosted by Ameresco.

David Cunningham welcomed the group and made announcements. He introduced Dr. Gail Mee, president of Henry Ford Community College, who also welcomed the group, gave some brief insights on issues affecting community colleges and took several questions from the group.

Everyone went around the room to introduce themselves and what college they were from.

A presentation on “Performance Contracting” was presented by Diane Mills, Certified Energy Manager, from Ameresco, highlighting environmentally friendly ways to improve facilities and possible financing alternatives.

Bill Bowerman from the Senate Fiscal Agency presented an update on Michigan’s economy, state revenue projections for the current and upcoming fiscal years and possible initiatives of the new administration.

Lunch was hosted by Patriot Services.

Thomas Quisenberry from Patriot Services led the group through a table top exercise on emergency preparedness, including three emergency scenarios at three different colleges.

Tami Cohorst and Arthur Berry from Abtek Financial gave a presentation on PCI compliance.

A reception was hosted by Abtek Financial.

November 5, 2010

Ballard Benefit Works, Inc. hosted breakfast.

A presentation on Health Care Finance and Options in the Marketplace was given by Justin Spewock, CEO of Ballard Benefit Works, Inc., including a case study of recent cost-savings strategies employed at Kirtland.

Christine Mitchell and Genevieve Hayes from the Michigan Department of Technology, Management & Budget, Business Services Administration gave a presentation on the various programs the state is offering and managing to enhance efficiencies in the bidding and procurement processes of governmental entities.

The Bull Session was moderated by the soon-to-be retired Bob Partridge from Grand Rapids Community College.

Association Business

The new MCCVLC rates, moved by Jim Polkowski and seconded by Ilene Scherer, were approved.

Summer 2010 minutes were approved, with the motion being made by Tracy Beatty and seconded by Ilene Scherer.

The Treasurer’s Report was accepted for information after a motion by Steven Hardy and seconded by Dan Schwab. The ending balance at October 31, 2010 is $31,249.98.

Respectfully submitted,

Richard Scott

MCCBOA Secretary