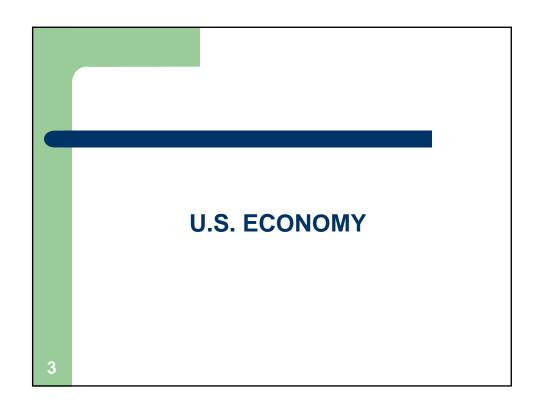
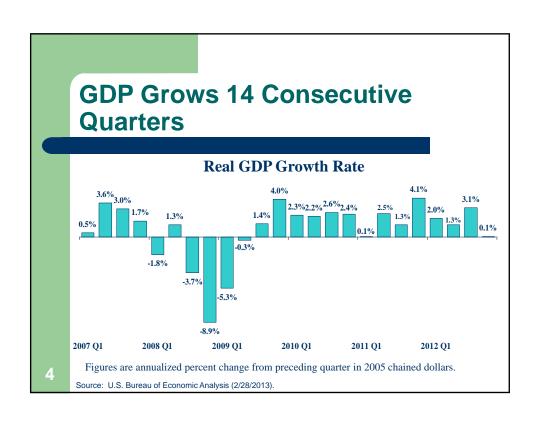
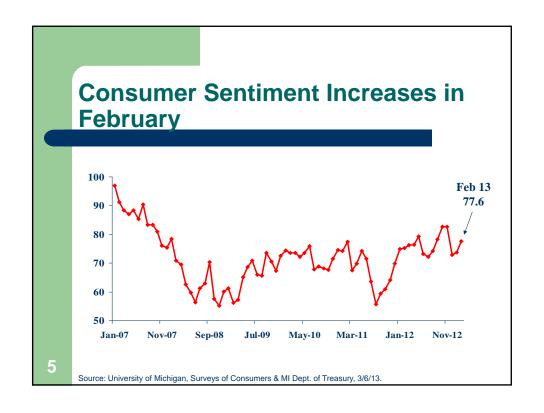


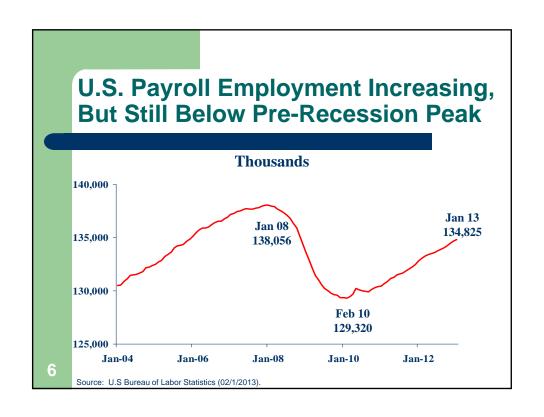
Key Topics

- MI's economy has "turned the corner"
- Major factor that impacts MI economy is U.S. economy, so . . .
- Will also summarize U.S. economic outlook
- Discuss State Gov't revenue trends/issues
- Personal Property Tax Reform

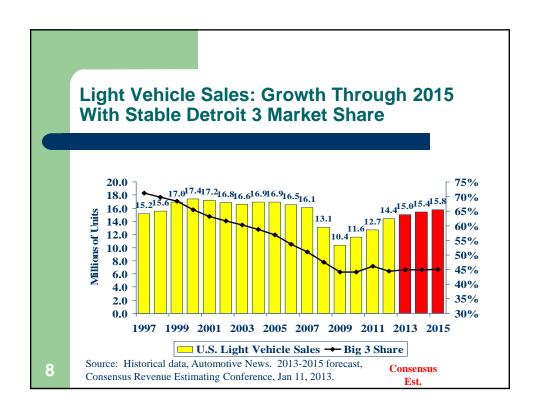




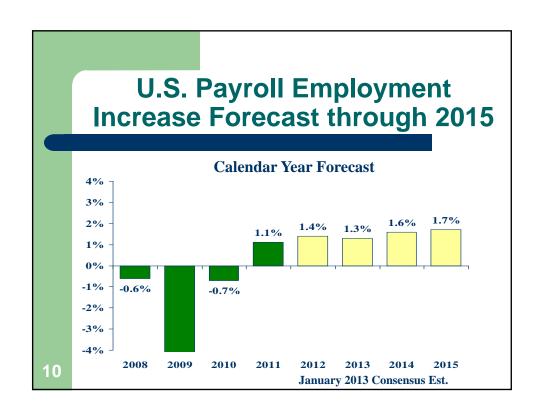


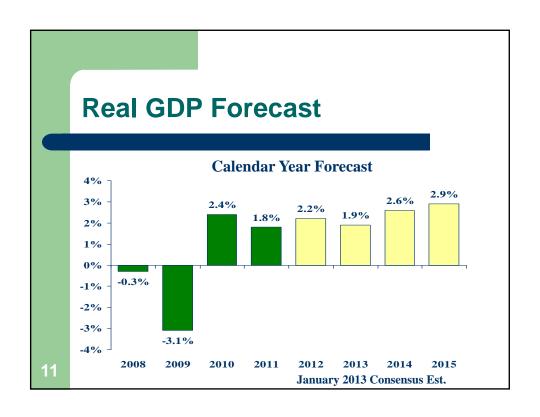








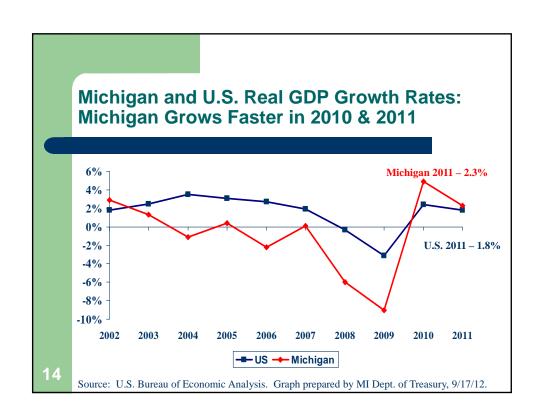


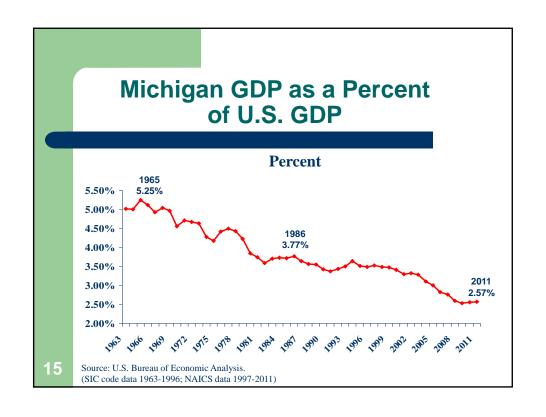


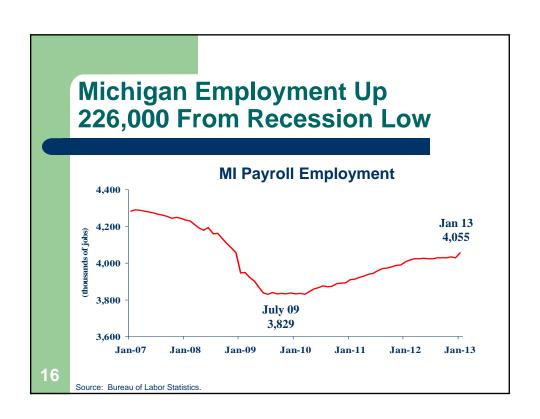


Michigan Economy Has Turned The Corner

- Payroll employment is growing again.
- Employment growth 5th strongest among the states in 2011.
- MI Personal income growth 14th strongest among the states in 2011 (ranked 49th or 50th from 2004 to 2008).
- Real per capita income 2012Q3 9th strongest.
- MI motor vehicle production is improving.
- Housing market activity is increasing.





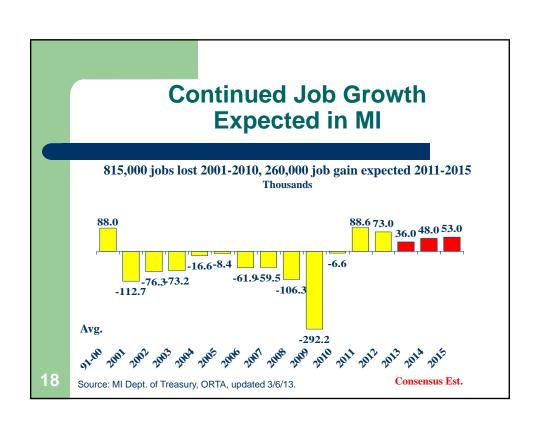


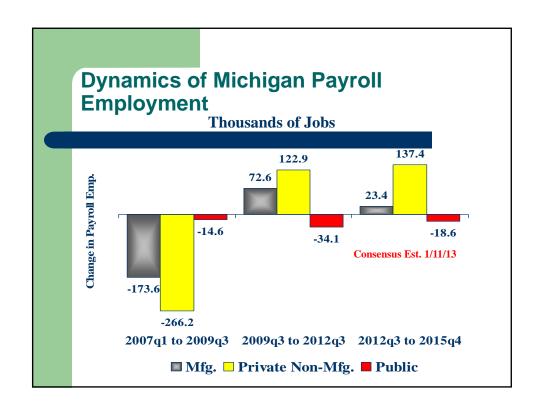
Employment Change in Michigan by Average Industry Wage

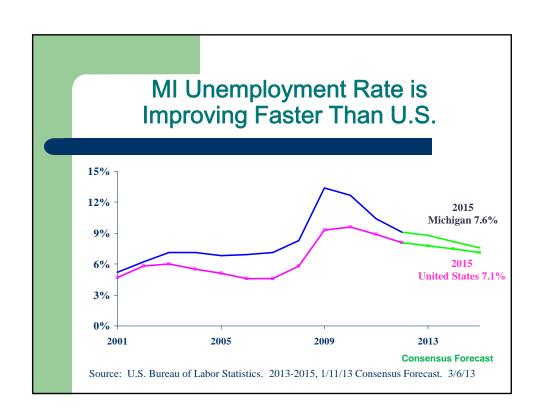
Third Quarter 2009 to Third Quarter 2011

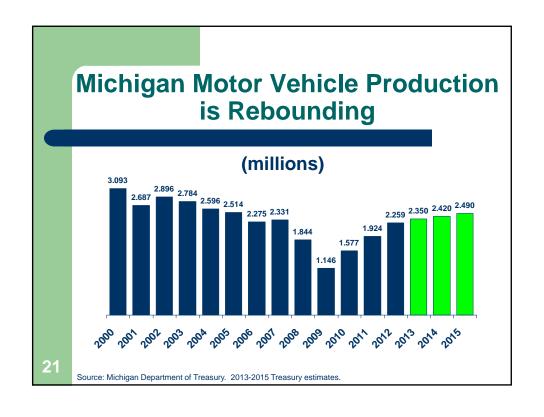
Average Annual Wage	Michigan Employment Change	Employment Percent Change 2009 Q3 to 2011Q3	
<u>2010</u>	2009 Q3 to 2011Q3	<u>Michigan</u>	United States
\$44,439	95,900	2.5%	1.0%
\$71,914	38,867	4.2%	1.0%
\$44,126	20,767	1.1%	0.0%
\$19,028	36,267	3.8%	3.2%
	Wage 2010 \$44,439 \$71,914 \$44,126	Wage 2010 Employment Change 2009 Q3 to 2011Q3 \$44,439 95,900 \$71,914 38,867 \$44,126 20,767	Wage 2010 Employment Change 2009 Q3 to 2011Q3 2009 Q3 Michigan \$44,439 95,900 2.5% \$71,914 38,867 4.2% \$44,126 20,767 1.1%

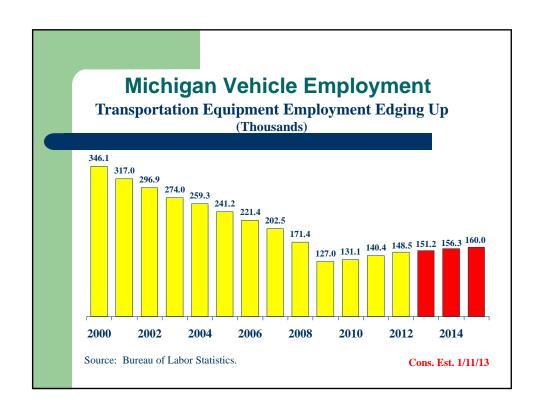
Source: RSQE: January 2012

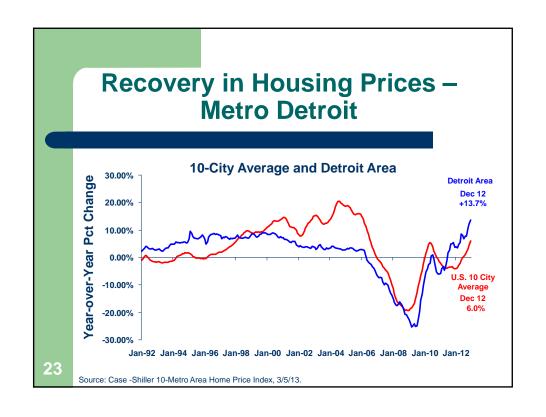


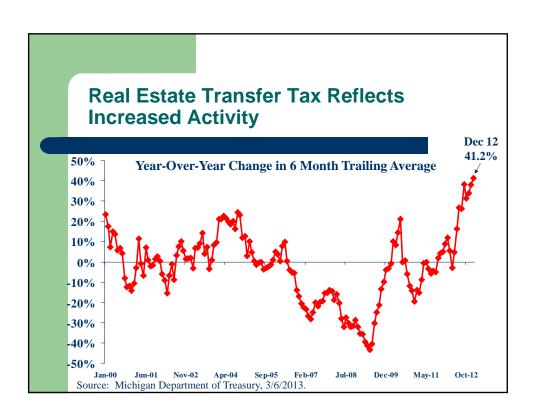


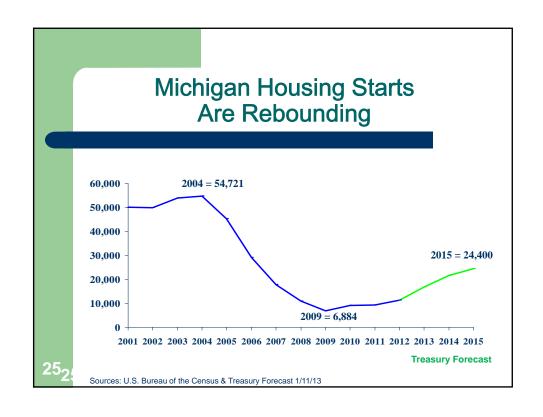


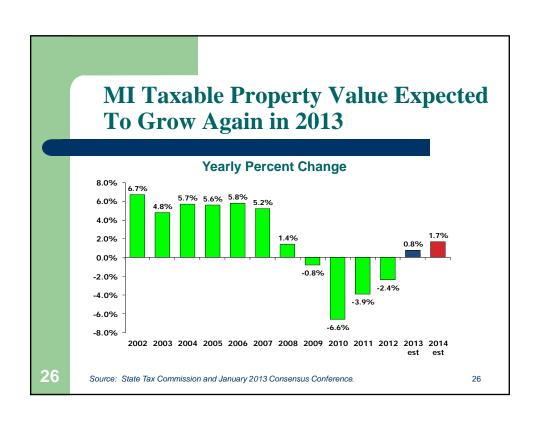


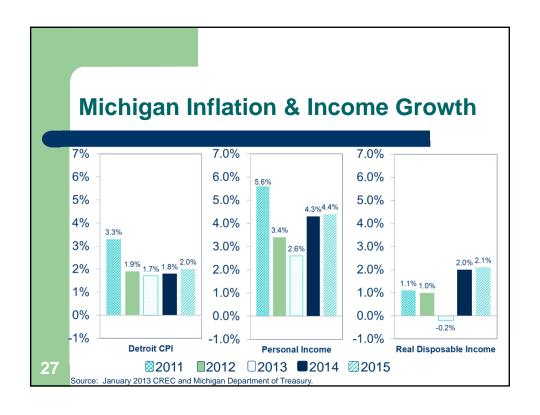












Major Negative Risks to Economic Growth

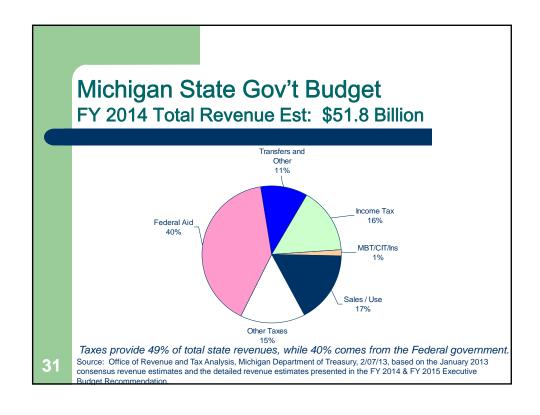
- U.S. Fed Gov't Fiscal/Deficit Issues major risk, sequestration, debt limit, continuing resolution.
- European Sovereign Debt Crisis ongoing risk to economic growth.
- World Economic Growth Slowdown if China rebound lasts, could be positive risk.
- Oil Prices always a risk (negative & positive) because prices can change fast.

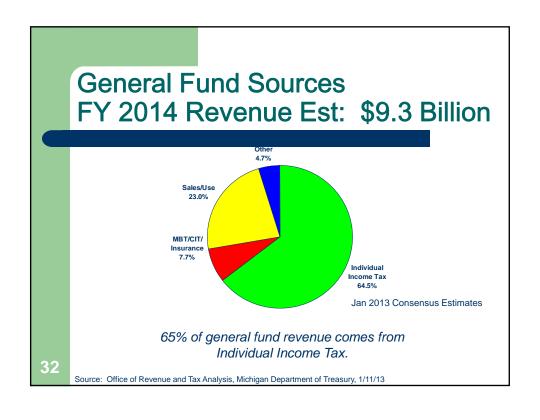
Major Positive Risks to Economic Growth

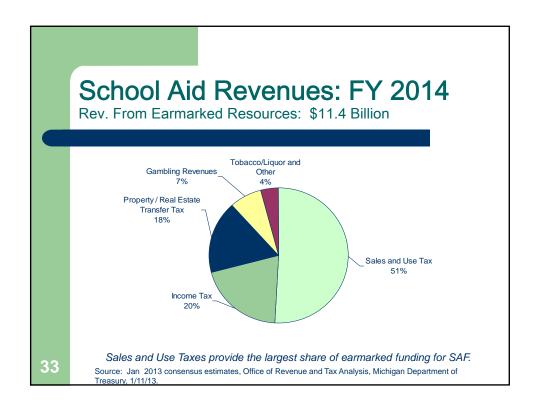
- Housing Prices: could increase faster than expected and could help boost consumer confidence and spending.
- **Housing Starts:** The comeback in housing could be stronger than forecast.
- Business Profits and Investment: Cost cutting during past few years could help bolster profits and investment in next couple years.

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STATE GOVERNMENT BUDGET: REVENUE TRENDS





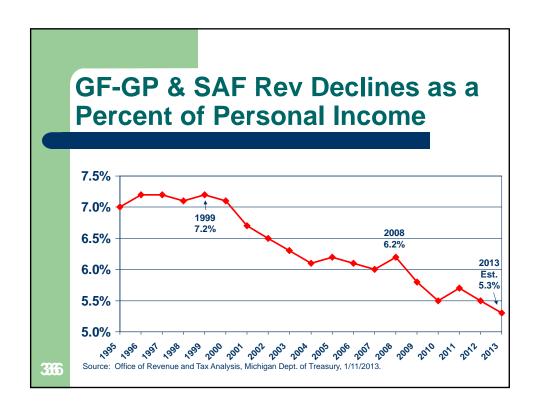


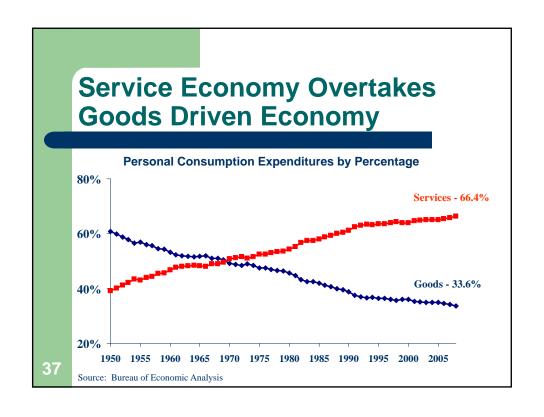
Jan 2013 Consensus GF/GP & **SAF Revenue Estimates** (millions) FY13 FY14 FY15 Fund **GF/GP** \$8,792.2 \$9,639.9 \$9,264.4 % Chg -5.1% 5.4% 4.1% \$ Chg (\$472.9) \$472.2 \$375.5 \$11,127.7 \$11,432.5 SAF \$11,768.8 % Chg 2.3% 2.7% 2.9% \$ Chg \$249.0 \$304.8 \$336.3 Total \$19,919.9 \$20,696.9 \$21,408.7 % Chg -1.1% 3.9% 3.4% \$ Chg (\$223.9)\$777.0 \$711.8

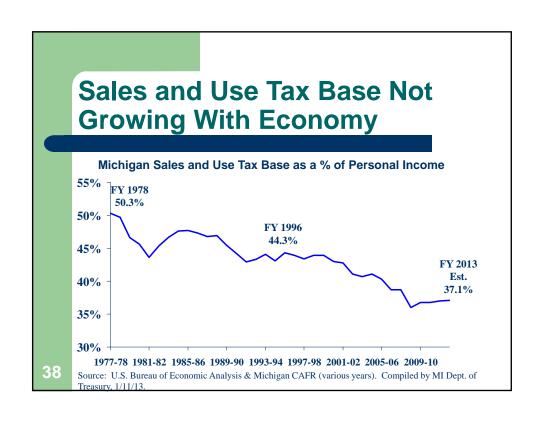
Source: January 2013 Consensus Revenue Estimating Conference.

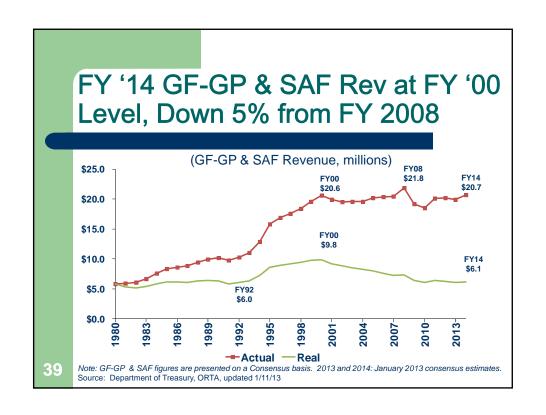
Key Factors Affecting Tax Rev

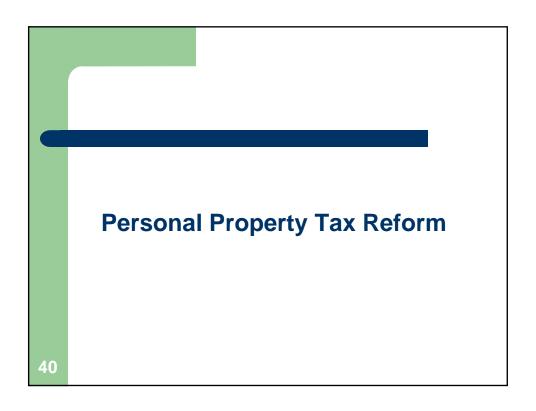
- Level of Economic Activity
- Tax Changes
- Tax Structural Issues











PERSONAL PROPERTY TAX REFORM

- Small Taxpayer Exemption Beginning in 2014, all of a taxpayer's industrial and commercial personal property within a local tax collecting unit will be exempt, so long as the combined taxable value of such property within the unit is less than \$40,000.
- Exemption for New Personal Property Beginning in 2016, Eligible Manufacturing Personal Property (EMPP) first placed in service after 2012 will be 100% exempt.
- Existing Personal Property Exemptions Starting in 2016, EMPP first placed in service in 2005 or earlier will be 100% exempt. In each subsequent year, one additional year would be added until all existing EMPP would be exempt in 2023.

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PERSONAL PROPERTY TAX REFORM (cont.)

- Eligible Manufacturing Personal Property (EMPP) All industrial and commercial personal property (PP) located on a parcel of real property if the PP is used more than 50% of the time in industrial processing or direct integrated support.
- Existing Property Tax Abatements Beginning in 2014, existing PA 198, PPT abatements would be extended until, or terminate on, the date the property qualifies for the new exemptions
- PA 328 (MCL 211.9f) exemptions will continue until the later of that date or the original exemption expiration date.
- Exemptions tied to approval of Local Use Tax Legislation at August 2014 Statewide Election

PERSONAL PROPERTY TAX PLAN REIMBURSEMENT

- For 2014 & 2015, requirement to reimburse for loss of debt taxes.
- Beginning in 2016, Use Tax and SAF reimbursement would begin. SET and basic school operating mills reimbursement would be made from payment from state use tax to the SAF through appropriation.
- ISD Operating and Debt Loss would be 100% reimbursed by the Use Tax through the Metropolitan Authority.
- All Community Colleges would be reimbursed at an estimated 80% by the Use Tax through the Metropolitan Authority.
- Hold Harmless and Out of Formula School Districts would be 100% reimbursed by the Use Tax through the Metropolitan Authority

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PERSONAL PROPERTY TAX PLAN REVENUE SOURCES

- Use Tax Portion of State use tax currently going to the State's General Fund would be levied by the Metropolitan Authority to reimburse local units and schools for their PPT revenue loss
- Certificated Credit Savings Savings from the decrease in Certificated Credits from the Michigan Business Tax would offset the loss of use tax revenue and SAF reimbursement costs.
- Essential Services Assessments (ESA) Counties, cities, townships and villages may levy an ESA to replace PPT revenue lost for essential services.

PERSONAL PROPERTY TAX PLAN BASICS

- Debt will be reimbursed for obligations approved by voters before Jan 1, 2013
- Community colleges and other local units will need to know how much personal property is located within the district in 2013 to provide a baseline to calculate revenue loss
- PA 407 of 2012 provides the framework of how reimbursement will work

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PERSONAL PROPERTY TAX PLAN - REIMBURSEMENT TABLE

Local Government Reimbursements

Funding Source	Type of Service/Cost	Rate of Reimbursement
Special Assessment for essential services (local option)	Essential Services (police,fire,ambulance, and jail	Up to 100% of lost PPT revenue
Portion of state use tax is dedicated to school aid fund	K-12 operating costs	100% of lost PPT revenue
	ISD operating costs and existing K-12 and ISD school bond debt	100% of lost PPT revenue
Portion of 6% use tax is levied by	Sinking fund and recreational mills &	
Statewide Metropolitan Authority	Non-essential services	Estimated 80% of lost PPT revenue to all
	(all services except police, fire, jail,	community colleges, and other municipalities
	and ambulance)	losing over 2.3% of taxable value to PPT exemptions

